

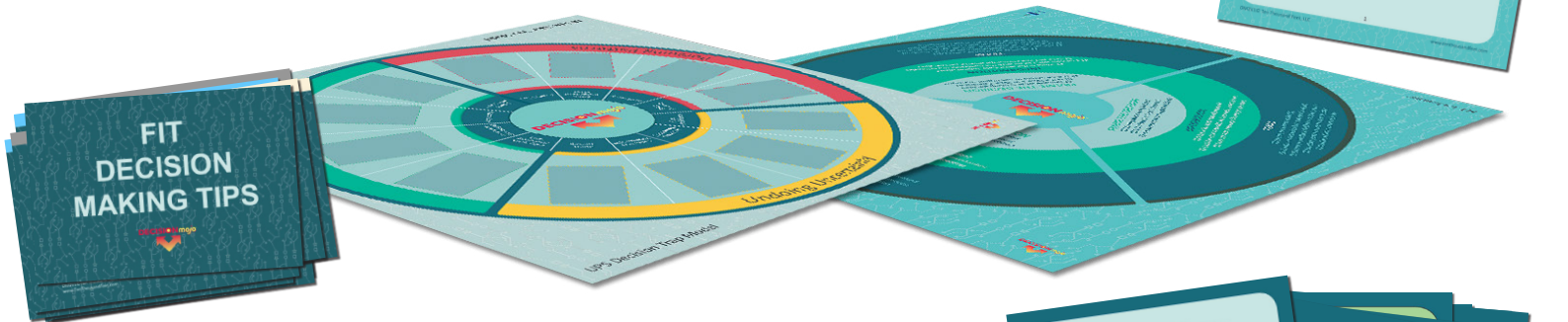
DECISIONmojo™

There is no activity more fundamental to personal and organizational success than decision-making. It is the one task shared by every leader and professional in an organization, and it is the sum of these decisions that determines the future of the organization.

Yet there is never a guarantee that leaders and professionals will always make good decisions, even in the most benign circumstances. Being able to consistently make timely high-quality decisions in challenging circumstances is an even rarer skill.

An organization's continued success requires a cadre of leaders and professionals skilled in the art & science of good decision-making

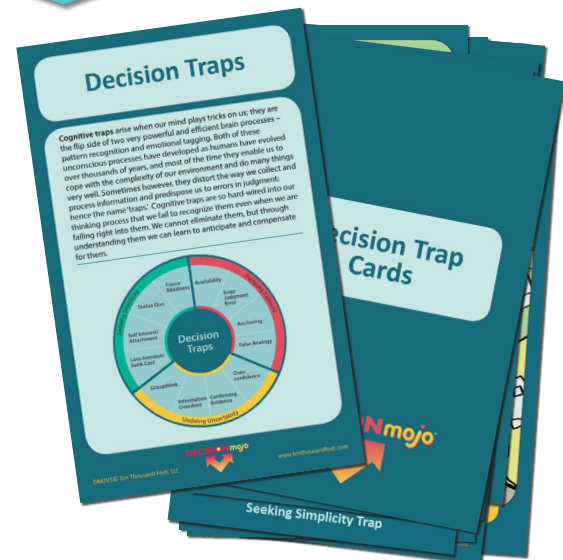
Drawing on the most recent research in neuroscience, decision theory and behavioral economics, **Decision Mojo™** helps us recognize key decision traps that can cause suboptimal decisions. It then teaches specific strategies for avoiding the traps and making better, faster decisions.



Specifically, during the **Decision Mojo™** workshop participants learn:

- The **UPS** model of decision traps, when these traps are likely to occur, and how they can negatively impact a decision.
 - U**ncertainty related traps
 - P**attern recognition traps
 - S**implifying traps
- How to apply the **FIT** decision process to improve organizational and personal decision-making.
 - F**raming the Decision
 - H**arnessing **I**nformation
 - E**ngaging the **T**eam
- The best decision-making strategies for different types of situations.

Decision Mojo™ is exciting, interactive and practical. Throughout the workshop key practices for creating immediately actionable skills are employed. Participants leave with a set of tools to accelerate their success and cascade FIT to their teams. A set of Go-Do's creates a community of **Decision Mojo™** practice and impact.



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